



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 31  
AGENDA DATE: Thu 01/27/2005  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month supply agreement with FERGUSON ENTERPRISES, INC., Austin, TX, for ultra low-flow toilets for the Austin Water Utility in an amount not to exceed \$492,000, with two 12-month extension options in an amount not to exceed \$492,000 per extension option, for a total contract amount not to exceed \$1,476,000.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$328,000 is available in the Approved Fiscal Year 2004-2005 Operating Budget for the Austin Water Utility. Funding for the remaining four months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing **DIRECTOR'S**  
**DEPARTMENT:** for Austin Water Utility; **AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Stephen T. Aden, Supervising Senior Buyer, 974-2021

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/a

**PURCHASING:** Lowest bid of three bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This supply agreement will provide an estimated 8,000 low-flow toilets for the Austin Water Utility's Water Conservation Program. This contract establishes the purchase of 8,000 water efficient toilets (1.6 gallons per flush), for distribution to qualifying residential, commercial and multi-family City of Austin water customers. To receive toilets, customers must be retail customers of the Austin Water Utility services or retail customers of the City's wholesale water customers. In addition, customers must live in a residence built prior to the building code change in 1991. Customers can receive up to three (3) toilets per residence at no charge. The customer is responsible for installation.

This program is one component of a group of water conservation programs offered by the Austin Water Utility's Water Conservation Program. Some of the other components include: the rainwater harvesting rebate, rain barrel rebate, efficient clothes washer rebate, irrigation audit, and the water-wise landscape rebate.

Each single-family household, if they retrofit to the efficient toilets, will have savings of approximately \$100 per year in water and wastewater charges. The installation of 8,000 water efficient toilets will result in daily water demands being reduced by approximately 200,000 gallons per day.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0



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**BID TABULATION**  
Ultra Low-Flow Toilets  
(Four Line Items)  
IFB No. SA05100005

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
<b>Ferguson Enterprises Inc. Austin, Texas</b>	<b>\$492,000</b>
Austin Plumbing Supply Austin, Texas	\$504,500
Honeywell DMC Services Saugus, MA	\$812,625

A complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Fifteen notices were sent. There were no MBE or WBE firms listed under this commodity. Six solicitation packages were issued. Three bids were received. There was one "No Bid" response.
- c. The previous contract's unit price of \$53.00 awarded in January 2002 compared to the unit price bid of \$61.50 represents an approximate increase of 14%. This increase can be attributed to the rising fuel and freight cost vendors are currently experiencing.

**APPROVAL JUSTIFICATION**

- a. Low bidder.
- b. The Austin Water Utility concurs with the recommended awardee.
- c. Advertised in the Austin American-Statesman and Internet.